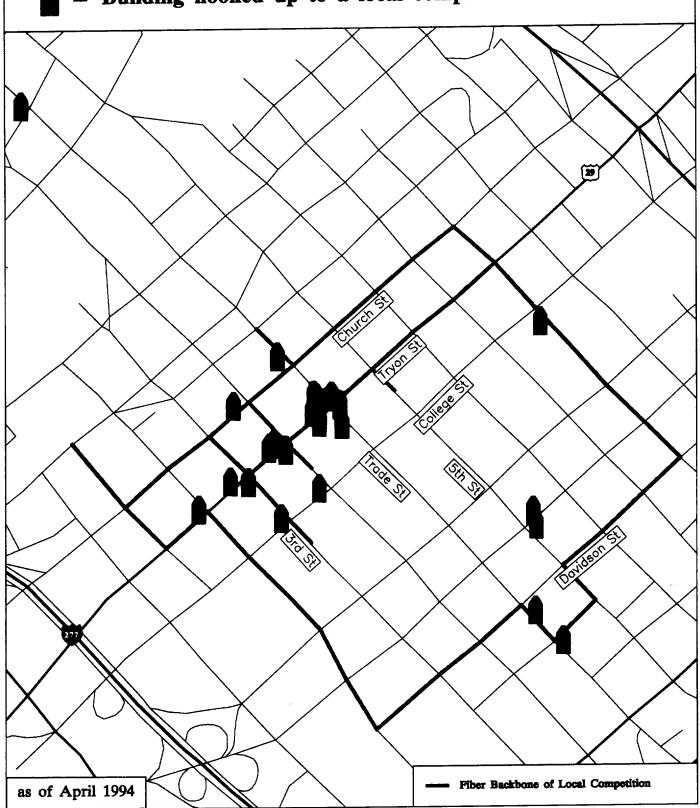
Where the Competition is in Downtown Charlotte



= Building hooked up to a local competitor of BellSouth



Charlotte Buildings Connected to Local Competition

Southern Bell Tel & Tel **Executive Building** Addison Office Bldg Charlotte Plaza Bldg South National Center Two Fairview Plaza Three Fairview Plaza

Fairview Center Hedgemore Plaza Park Seneca Building Cigna Building Morrison Building Park Rd Professional Bldg Park Abbey Building IBM Building Park View Building Two South Executive Park Coca Cola Building Esplande Bldg East Travelers Bldg One South Executive Park Charlotte City Center Interstate Tower Commerce Center Bldg

Carrillon Bldg **Executive Buliding Equity Building** Gateway Center NationsBank Corp Ctr One Independence Center First Southeastern Ctr First Citizens Bank Plaza Home Federal Bldg Barclays American Bldg United Carolina Bank Bldg North Carolina Federal Bldg Two Union Center Mutual Savings & Loan Bldg

Wachovia Center

218 E 8th St 208 N Caldwell St 225 N Caldwell St 222 S Church St 210 S College St 300 S College St 5950 Fairview Rd 5970 Fairview Rd 6100 Fairview Rd 6302 Fairview Rd 4701 Hedgemore Dr 1515 Mockingbird Ln

Morrison Blvd & Barclay Downs Dr

6525 Morrison Blvd

4126 Park Rd 4600 Park Rd 4601 Park Rd 5821 Park Rd 6135 Park Rd 1900 Rexford Rd 2101 Rexford Rd 2115 Rexford Rd 6060 Saint Albans St 100 W Trade St 121 W Trade St

129 W Trade St 132 E Trade St 227 W Trade St 623 E Trade St 701 E Trade St 901 W Trade St 100 N Tryon St 101 N Tryon St 112 S Tryon St 128 S Tryon St 131 S Tryon St 201 S Tryon St 212 S Tryon St 230 S Tryon St 301 S Tryon St 330 S Tryon St 400 S Tryon St

Charlotte Companies in Buildings Connected to Local Competition (Partial List)

A G Edwards & Sons AAA Carolina Motor Club ABC Heating and Air Conditioning AT&T Academy Mortgage Corp Adia Personnel Svcs Aetna Alcoa American Banker Publications American City Business Journals American Family Benefits Inc. American Insurance Group American Sharecom Inc Amoco Foam Products Company Anderson & Associates Argus Chemical Arkwright Mutual Insurance Armour Food Co Arthur Andersen & Co Associated Planners Inc. BANCTEC Service Corp Babcock & Wilcox Banc One Mortgage Corp BancBoston Financial Co **Barclays Commercial Corporation Bassett Press Brice Morris Architects Business Network Communication Inc.** Business Telecom Inc. CIT Grp Commercial Svcs Calgon Corp/Water Management Div Capital Cities/ABC National TV Sales Carillion Carolina Real Estate Journal Carolina's First Financial Services Carolinas Ready Mixed Concrete Assn Carolinas Telco Fed Credit Union Charlotte Bookeeping Service Charlotte Chamber of Commerce Charlotte Marriott City Center Charlotte Mecklenburg Council on Aging

Charlotte Mecklenburg Special **Olympics** Charlotte Merchants Assn Reporting Charlotte Optometric Eye Clinic Charlotte Organizing Committee Charlotte Repertory Theatre Office Charlotte Traffic Patrol Inc. Chicago Title Ins Co Chubb LifeAmerica Coca Cola Bottling Co Coldwell Banker Property Group Commerce Clearing House Commonwealth Land Title Connecticut Mutual Financial Svcs Coopers and Lybrand Coors Brewing Co Cope Media Inc Corporate Benefits Service Crawford Insurance Adjusters Credit Bureau of Charlotte Cunningham & Company Motgage Bankers Deaton Electric Co of Charlotte Deloitte & Touche Dewberry Jackson Dow Chemical **Doyle Publishing Corp** Duke Energy Corp Duke Engineering & Services Inc Dun & Bradstreet Durham, Wyche, Story, Whitley & Henderson Easter Seals Nursing Services Elgin Consulting & Research **Employee Benefit Services** Equitable Life Assurance Society Ernst & Young **Ever-Pure Drinking Water** FD Metals USA Inc FWA Group Fairfield Research Faison & Associates

Charlotte Companies in Buildings Connected to Local Competition (Partial List)

Fireman's Fund Ins Co. First Federal Savings & Loan First General Mortgages First Union Private Banking Center Fleet Mortgage Corp Franklin Life Ins GE Capital Financing GE Lighting General American Credits Inc General Motors/Oldsmobile Division General Reinsurance Corp Casualty Goose Creek Utility Great West Life Assurance Company Helms, Cannon, Hamel & Henderson Hitachi Data Systems Home Fed Savings & Loan Assoc Home Insurance Company **IBM IDS Financial Sycs** Investors Title Charlotte Agency J A Jones Construction James M Owens Appraisal Co Jefferson Pilot Life Ins Co KPMG Peat Marwick Kelly Temporary Services Kennedy, Covington, Lobdell & Hickman Kidney Foundation of North Carolina Kitty Hawk Capital Leader Newspapers Inc Lever Brothers Lufthansa German Airlines Main Constructor Inc Manpower Temporary Services Massachusetts Mutual Life Ins Co Metromedia Communications Metropolitan Life Mitsubishi Electric Power Products Mony/Mutual of New York Mortgage Guaranty Insurance Corp Morton, Bryant, McPhail & Hodges Muscular Dystrophy Assn

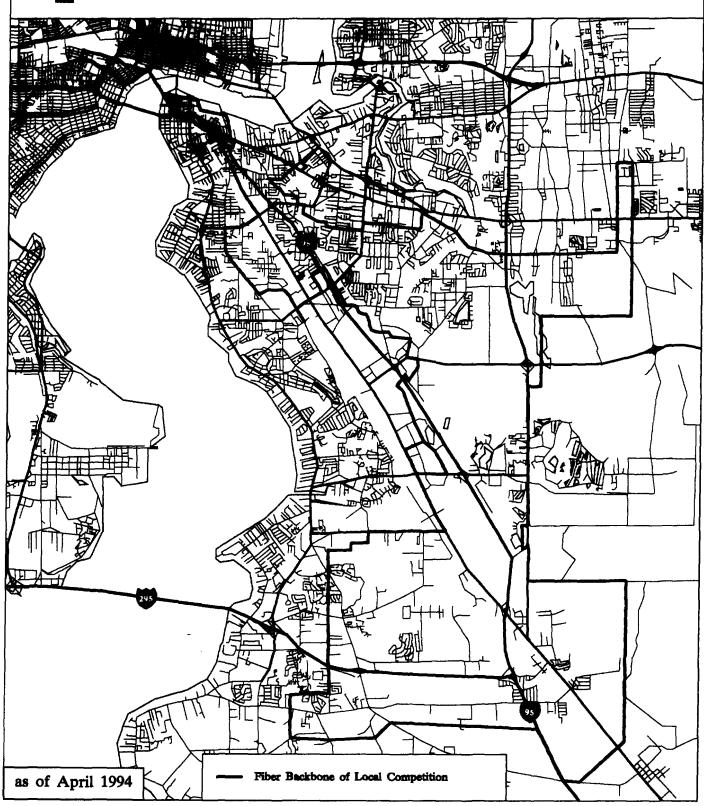
Museum of New South National Assoc. for Plastic Container Recovery National Multiple Sclerosis Society **NationsBank** NationsCredit Financial Services Corp New York Life Ins Co North Carolina Dietetic Assn Northwestern Mutual Life Ins. Olsten Prof Acct Omni Architecture Park Road Podiatry Paul Revere Cos Career Agency Penn Mutual Insurance Perry, Patrick, Farmer & Michaux Phoenix Home Life Insurance Co Pitney Bowes Prime Computer Inc Provident Life & Accident Ins Co Provident Mutual Pension Services Pyramid Financial Resource Group **Ouorum Business Park** Racal Datacom Inc Ralston Purina Co Republic Mortgage Ins Reuter's America Robinson, Bradshaw & Hinson Sears Mortgage Corp Shaw Publishing Inc. Shearson Lehman Bros Shuford Mills Inc Southern Real Estate Southtrust Bank Standard Insurance Co State Magazine The Prudential Ticor Title Ins Co Trammell Crow Co Commercial TransAmerica Excess Casualty US Commerce Dept/Census Bureau US Postal Service Contract Stations United Carolina Bank

Charlotte Companies in Buildings Connected to Local Competition (Partial List)

United Dominion Realty Trust
United Federal Savings Bank
University Research Park
Van Camp Sea Food Co
WEZC Easy Going Favorites
WGM Management Inc
WRLX-Relax 102.9
WTDR-New Country 96.9 Request
Wachovia Bank of North Carolina
Waddell & Reed Inc
Waggoner, Hamrick, Hasty, Monteith
& Kratt
Western Publishing Co

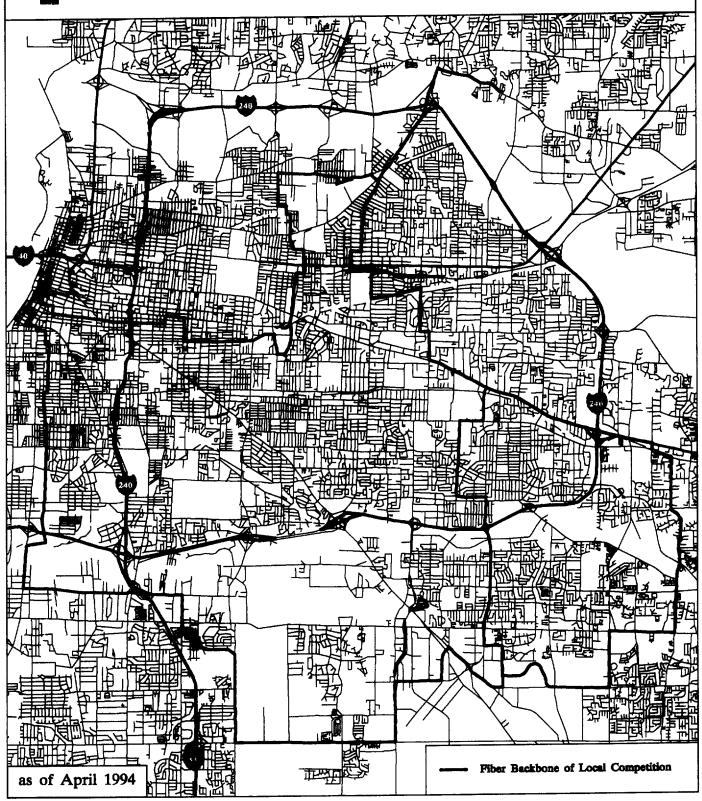
Where the Competition is in Jacksonville

= Building hooked up to local competitor of BellSouth



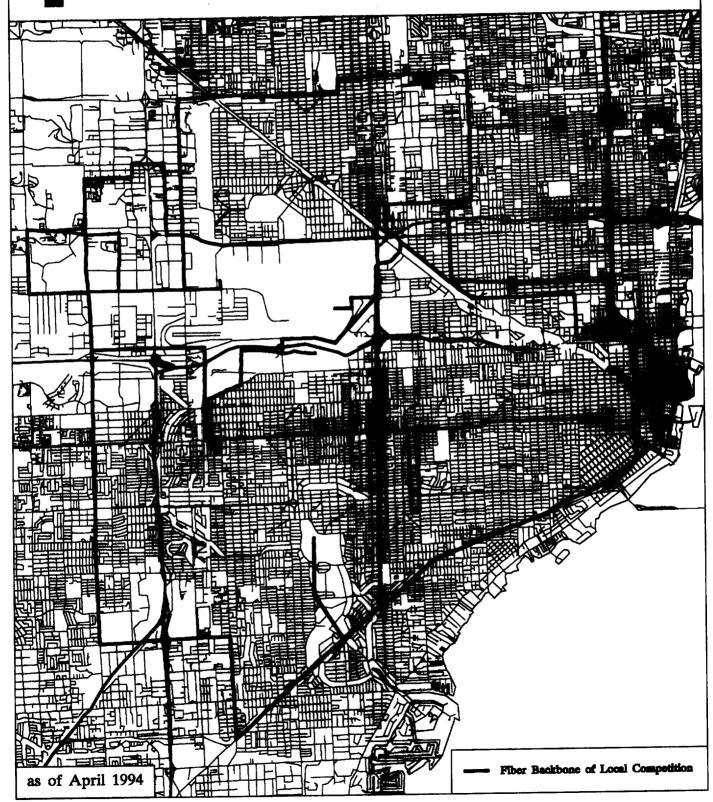
Where the Competition is in Memphis

= Building hooked up to a local competitor of BellSouth



Where the Competition is in Miami

= Building hooked up to a local competitor of BellSouth



Where the Competition is in Downtown Miami Building hooked up to a local competitor of BellSouth 6th St Flagler St 2nd St as of April 1994 Fiber Backbone of Local Competition

Miami Buildings Connected to Local Competition

Capital National Bank Bldg
Courthouse Center
Seybold Building
Flagler Center Building
Greater Miami Federal Bldg
Ingraham Building
Neat Bldg
One Centrust Financial Center
First Federal Bldg
Pan American Bank Bldg
Roper Bldg

World Trade Center

First National Bank Bldg First Union Finanacial Ct Bldg Miami Center - Chopin Plz

One Biscayne Tower Roberts Bldg

Museum Towers
Alfred E. Dupont Bldg
Biscayne Building
City National Bank Bldg
Flager Ctr Bldg
Concord Bldg
Dade County Courthouse

117 NE 1st Ave 175 NW 1st Ave 36 NE 1st St 111 NE 1st St 200 SE 1st St 25 SE 2nd Ave 150 SE 2nd Ave 100 SE 2nd St 1 SE 3rd Ave 150 SE 3rd Ave 20 SE 3rd Ave 122 SW 3rd St 13 NW 6th St 80 SW 8th St 2153 NW 22nd St 8200 NW 27th St 100 S Biscayne Blvd 200 S Biscayne Blvd 201 S Biscayne Blvd 330 N Biscayne Blvd 2 S Biscayne Blvd 28 W Flagler St 101 W Flagler St 150 W Flagler St 169 E Flagler St 19 W Flagler St 25 W Flagler St 44 W Flagler St 66 W Flagler St 73 W Flagler St 666 N Miami Ave 668 N Miami Ave

Miami Companies in Buildings Connected to Local Competition (Partial List)

1st Alliance Ins Aeroflot Airlines Alitalia Airlines Allied Health Oxygen American Express Americas Capital Mgmt Amerifirst FSB Anti-Defamation League Ashanti Invt Bks BankAmerica International Barcelo International Co Barrow Industries Berkshire Enterprs Berlitz Language Bierman & Associates **Brazil Wholesalers** Breath of Life Medical Brinks Inc of FL **Brns International Scrty** Broad & Cassel Aty Center for Fine Arts Central Life Assrnce Chamber Music Frnds Chemical International Banking Citizens & Southern National Bank City National Bank Commercial Appraisal Consit Gen Isreal Costa Cruises Cultural Center Dade Co Crt Records Dade Co Historical Museum S FL Dade Co Ofc Recorder Dade Community Foundation **Dade County Courthouse** Downtown Athletic Club **Encore Magazine** Extra Medical Care FL Intl Bankers FL Justice Inst

First Union

Florida Medication

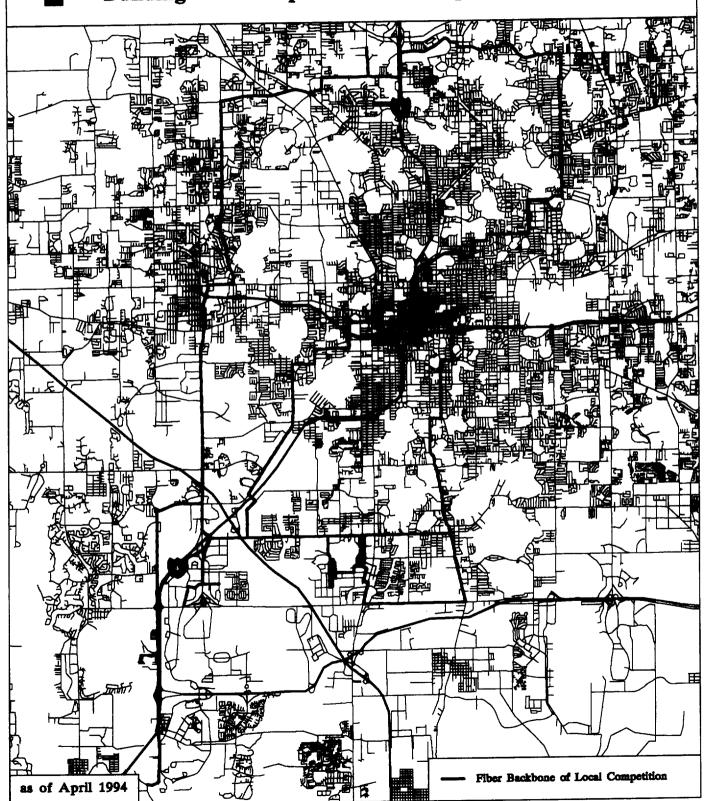
Friends Miami Dade Fringe Benefit Mngmt Germany Consit Gen Goldman Sachs & Co Guardn Interl Invs Health Cre Provide Hospice Care of Dl Hospice Foundation IFH Capital Management Iberia Airlines Integri Construction Intel-Alliance ENT Intercontinental Bank Jamaica Citizens Bank Jr Achievement Korea Trade Center LTU Internatinal Airways Lan-Chile Airlines Light Up Miami MTM Inc Major League Hockey Mead Data Central Mediation Inc. Metromedia Communications Miami A Team Miami Dade Public Library Mitsui & Co USA Inc NY Times Miami National 1st Financial National Fruit NationsBank International New Times Newspaper Newsweek Inc Nightrider Olympic Airways Pan American Mortgage Peace Corp Recruitment Pitney Bowes Mngmt Preferentl Investment Price Waterhouse Prudential Securities Inc. Republic Bank

Miami Companies in Buildings Connected to Local Competition (Partial List)

Rotary Club Miami
Shroder Intl Bank
Southeast Bank
The Washington Post
Transatlantic
Transbrasil Airlines
Tri-Tech Const
US Oil & Gas Corp
US Tennis Association
USA Med Corp
United National Bank
United States Arbt
Universal National Bank
Westinghouse Trns Sys

Where the Competition is in Orlando

= Building hooked up to a local competitor of BellSouth



Where the Competition is in Downtown Orlando = Building hooked up to a local competitor of BellSouth Central Blvd Eget-West Extry as of April 1994 Fiber Backbone of Local Competition

Orlando Buildings Connected to Local Competition

Convention Center

Lucerne Plaza
Sun Bank
Southern Bell Tel & Tel
Olympia Place
First Florida Bank Tower
Sun Bank Center
Barnett Plaza Office Bldg
NCNB Bank Building
Firstate Tower
Barnett Bank Center
One Dupont Center

Southeast Bank Bldg

Barnett Bank Bldg Landmark Center II Landmark Center I

6501 Chancellor Dr 7455 Chancellor Dr 69 Concord St 9800 International Dr 6770 Lake Ellenor Dr 7000 Lake Ellenor Dr 7100 Lake Ellenor Dr 7011 Lake Willis Dr 100 Lucerne Cir 412 Madison Ave 45 N Magnolia Ave 800 N Magnolia Ave 111 N Orange Ave 200 S Orange Ave 201 S Orange Ave 250 N Orange Ave 255 S Orange Ave 390 N Orange Ave 400 N Orange Ave 1700 N Orange Ave 201 E Pine St 2290 Premier Row 760 Republic Dr 6012 S Rio Grande Av 105 E Robinson St 225 E Robinson St 315 E Robinson St Westwood Dr

Orlando Companies in Buildings Connected to Local Competition (Partial List)

Acacia Mutual Life Insurance Academy of Florida Trial Lawyers Accent Inf Orange Co Agri-Management Inc Akerman Senterfitt & Eidson PA American Arbitration Association American Network Exchange American Telephone Network Anesthesiologists of Central Florida Arkwright Mutual Insurance AT&T Company ATC Long Distance Baker & Hostetler Bankers Reserve Life Insurance Co Barnett Bank of Central Florida NA Barton-Aschman Associates Inc. Birk Hillman Zipperly Associates Black Business Investment Fund Blank Rome Comisky & McCauley Bobo, Spicer, Ciotoli, Fulford, Boccino & Weidner Bogin, Munns & Munns Insurance Brownlee, Hoffman & Jacobs Budget Car & Truck Rental Cable & Wireless Communication Inc. Calvert Securities Corporation Capital Commercial Mortgage Co CB Commercial Comm Real Estate Cellular One Center Stage Entertainment Central Florida Community Reinvestment Corp Central Florida Medical Affiliates Charles Schwab & Co Christian Family Life Church Street Exchange Coca-Cola Foods ComedySportz TV Communications Assocs Controlled Release Technologies Inc. Cooperative Communications Systems CRSS-Kelsey Hardin

Cummins-Allison Corp Custom Software & Consulting Services Cypress Semiconductor Sales Dean Witter Reynolds Incorporated Ernst & Young Fairchild Communications Services First Union Firstate Financial Florida Citrus Sport Association Florida Retail Group Florida Theatrical Association General American Life Ins Gurney & Handley Hannah, Marsee, Beik & Voight Healthcare Design & Development Group **HealthChoice** Hispanic Chamber of Commerce IBM Corp Sales **IDS Financial Svcs** Japan-America Society Karena Hotels Mgt Co Key Trust Co Of Florida Lifeco Securities Corporation Lincoln Property Co Mainstreet Mortgage Mastercard/Visa **Meridian Communications** Metromedia Communications Corp MONY Financial Svc Muller, Mintz, Kornreich, Caldwell, Casey & Crosland Naseem Investment Inc National Heritage Life Insurance Co National Telecommunications Of Florida Inc **NationsBank** Northwestern Mutual Life Insurance Olympia & York Southeast Orange Co Consumer Fraud Investigations

Orlando Companies in Buildings Connected to Local Competition (Partial List)

Orange Co Convention Center Orlando Area Sports Commission Inc Orlando Predators Arena Football Team Orlando Sports Organizing Committee Pain Webber **Paramount Promotions** PR Newswire Price Waterhouse CPA Primerica Group One Prudential Insurance Prudential Realty Group **Prudential Securities** Public Employees Benefit Svcs Corp R W Beck & Associates Resource Technology Management Retirement Benefit Systems Reynolds Metals Development Co Smith & MacKinnon Harris Greeley **Bowdoin Edwards** SP Telecom Inc Sun Bank Data Corp Sun One Financial Corporation Suntel Communications The United Way of Florida University of Central Florida US Aircraft Insurance Group Voice-Tel of Central Fla **WMMO 98.9 FM** World Cup Orlando Kissimmee-St Cloud

STATE	CITY	VENDOR	STATUS
ALABAMA	Birmingham	Hetrex	Provides alternate access via fiber aptic facilities constructed primarily on Alabama Power rights-of-way. The downtown distribution ring runs from Alabama Power HQ to Control Bank HQ. Another facility runs from Namewood to Inverness. According to IntelCom Group's (ICG) Merch 1994 prespectus, Hetrex and ICG have entered into a conditional agreement for ICG to acquire 80% of Hetrex.
		Privacem	Provides some fiber connections, but no ring at this time. Derk fiber leased to Alabama Power Co. also provides some point-to-point connections for a local cable company.
	Sirmingham Anniston Gadaden	Interstate FiberHet	A joint venture of ITC Nelding of West Point, GA and SCAMA Corp. of Columbia, SC access services to INCs in Georgia and Alabems vis a network based on SCMET technology, utilizing excess capacity of the Alabams Power and Georgia Power fiber networks.
	Birmingham Nuntsville Mobile Montgamery	American Communica- tion Svcs., Inc. (ACSI)	In late 1993 indicated plans to develop and operate fiber optic networks in midsize cities in the south. Of 63 potential target cities identified (41 within BellSouth), ACSI plans to be operational in five by July 1995 and in a total of 20 by 1996.
	Birminghem Huntsville Hobile	Intermedia	In late September 1993 announced plans to expand operations into Alabama and Georgia. Confirmed in March 1994 that that frame relay service was available. Number of customers is unknown.

	STATUS IN BELLSOUTH			
STATE	CITY	VENDOR	STATUS	
FLORIDA	Boynton Beach/ Delrey Beach	LOCATE	Provides high capacity digital micro- usee local distribution facilities for private networks and competitive access to IXCs.	
our.	Ft Lauderdale	H H Lightnet	Approved by FPSC in October 1992 to provide atternate access vendor service. Construction unconfirmed.	
one.	Ft Louderdale Miami	MCI Metro/ ATS	Stated in February 1994 it would build fiber optic local networks in downtown business districts within two years. Within five years the local network will be expended throughout Browerd and Dade counties serving both residence and business customers.	
_	Ft Lauderdale Miami West Palm Bch.	(TCG America)	Signed letters of intent with 11 major CATV operators to establish joint ventures to build new local fiber networks. Confirmed in Narch 1994 that networks were operational.	
	Gainesville	Alternative Communication Networks, Inc. (ACM)	Approved by FPSC in August 1992 to provide alternate access vendor service. Gainesville Regional Utilities' rights-of-way will be used for route construction. Status of construction is unknown.	
	Jacksonville	Intermedia	Signed first customer for its network in November 1992, Corbel & Co. The network is approximately 55 miles in length and offers service to customers in downtown, Baymeedows and Southpoint areas.	
		AlterNet (Continental Fiber Technologies)	FPSC approved the Continental Cable- vision and Hyperion Telecom (June 1992) joint venture to provide alternate access vendor service	

customer.

First Union Bank in Baymeadows is a

	STATE	CITY	VENDOR	STATUS
Passe	FLORIDA	Jacksonville	Jacksonville Teleport	Approved by FPSC in October 1992 to provide alternate access vandor service. The network is operational.
er year.		Helbourne	FiberCAP Inc.	Approved by FPSC in April 1995 to provide alternate access vendor service. The City of Nelbourne's public streets and rights-of-way were used for construction. The network is operational.
		Hi ami	Intermedia	Service established October 1990. Service to multiple IXCs and large customer such as Ryder Truck and BMIA. In mid-1993 network was expanded into the Miami financial district adding 30 major office buildings.
Me _{ter} -			Metropolitan Fiber Systems	Originally certified as an IXC in December 1989. Certified as an al- ternate access wender in March 1993. Network is under construction.
		Orlando	Intermedia	Provides service to multiple IXCs and large customers such as Sun Benk, General Mills and Disney Reservations. Completed fiber ring in downtown area connecting numerous buildings. Positioned to expend into area
				corporate parks.
· le seum		Ft Lauderdale Jacksonville Miami Orlando		In late 1993 indicated plans to develop and operate fiber optic net- works in midsize cities in the south. Of 63 potential target cities
		Pensacola West Palm Bch.		identified (41 within BellSouth), ACSI plans to be operational in five by July 1995 and in a total of 20 by 1996.

	STATE	CITY	VENDOR	STATUS
· · · · · · · · · · · · · · · · · · ·	FLORIDA	South Florida (Dade and Broward counties)	тсі	In January 1994 South Florida officials at TCI released a two year time line for TCI to begin offering local phone service in South Florida. Now the collapse of the Bell Atlantic/TCI marger will affect these plans is unknown.
- care				Other companies approved to operate as AAVs in Florida: 1) Commercial Communications Systems 2) Time Warner 3) Comcast 4) Jones Lightwave 5) Digital Media Partners
	GEORGIA	Atlanta	Hetropolitan Fiber Systems	The Atlanta network serves buildings in the downtown, midtown, Buckheed Perimeter Center areas. MFS purchased Metrex in Mey 1992. The network was constructed using Georgia Power rights-of-way and is 100% SONET-based.
			Jones Lightweve	Connects MCI headquarters and POP. Stated in September 1993 that the 8 mile Norcross network will be expended about 25 miles.
t Nav ^{ed}			MCI Hetro/ ATS	ATS fiber ring in service dountown. Annuunced in January 1994 that construction had begun in Atlanta, the first of 20 metro markets selected for local fiber ring construction. Service will be expanded to the Suckhead and Norcross areas by May 1994.
Person			ATI (Access Telecommuni- cations Interconnect)	A subsidiary of Wometco Cable Corp., ATI began offering alternate access services during mid 1992 utilizing the excess capacity of its CATV network. ATI's fiber optic network is approximately 200 miles long.

STATE	CITY	VENDOR	STATUS
GEORGIA	Atlenta Neuman LaGrange Columbus	Interstate FiberNet	A joint venture of ITC Holding of Heat Point, GA and SCAHA Corp. of Columbia, SC access services to INCs via a net- work based on SCHET technology in Georgia and Alabama, utilizing excess capacity of the Alabama Power and Georgia Power fiber networks.
	Augusta	James Intercable	Providing alternate access services over its CATV network.
_	Sevenneh	PaimettoNet, Inc.	Formed in 1985 by a consertium of independent telephene companies operating in South Carolina to provide interexchange access services. PalmettoNet operates over 700 total route miles of fiber optic facilities and serves all of the major IXCs. A network extension in 1989 brought PalmettoNet into Georgia and the Savannah area.
	Albeny Athens Atlenta Augusta Hecon Savanneh	American Communica- tion Svcs., Inc. (ACSI)	In late 1993 indicated plans to develop and operate fiber optic networks in midsize cities in the south. Of 63 potential target cities identified (41 within BellSouth), ACSI plans to be operational in five by July 1995 and in a total of 20 by 1996.
ur.	Unspecified .	Intermedia	In late September 1993 announced plans to expend operations into Alabama and Georgia.
KENTUCKY	Louisville	IntelCom Greup/ Mid-American Cable, Inc. (Kentucky Tel. Corp.)	Announced in February 1994 that Intel- Com Group plans to purchase Mid- American Cable of Lousiville. Mid-American currently serves about 12 high volume customers in the downtown area. IntelCom Group said it plans to expand the network with 31 miles of new fiber later in 1994.

STATUS STATE CITY VENDOR Provides DS1 access for long distance KENTUCKY Louisville Americall customers. American In late 1993 indicated plans to Communicadevelop and operate fiber optic nettion Svcs., works in midsize cities in the south. Inc. (ACSI) Of 63 potential target cities identified (41 within BellSouth), ACSI plans to be operational in five by July 1995 and in a total of 20 by 1996. Construction of the Louisville network is planned to begin in March 1994, with initial service starting in June 1994. Kentucky Fiber-Filed application March 10, 1994 with Link (MFS) the Kentucky Public Service Commission to construct and operate an intrastate point-to-point private line system. Corporate address and the corporate officer (isted in tariff indicate that Kentucky Fiberlink is affiliated with MFS. Louisville TKR Cable and Hyperion Tele-Lightwave communications announced March 31, 1994 that they will be partners in a new company called Louisville Lightwave to link businesses to their long distance carriers. A 110 mile network of fiber optic cable linking downtown Louisville with southern and eastern Jefferson County is planned. Paducah/ LOCATE Provides high capacity digital micro-Georgetown wave local distribution facilities for private networks and competitive

access to IXCs. Has limited

number of customers.